

BATTLE CARD · M-FILES FOR CONSTRUCTION

M-Files *for Construction*

Familiar tools manage project tasks; M-Files manages the critical project context.

THE PROBLEMS

RFI & Submittal Abyss. Field teams work off outdated blueprints, triggering costly field errors and project delays.

Siloed Handovers. As-builts scatter across disjointed email threads, local drives, and external project tools.

Claims Exposure. Untracked change orders and unapproved modifications leave firms vulnerable to margin write-downs.

THE SOLUTIONS

Context-First Drawings. Blueprints, RFIs, & changes automatically link to specific project IDs and vendors.

Unified Closeouts. Consolidates turnover packages, compliance records, and as-builts into an instant digital delivery.

Traceable Defense. Tracks approvals and signatures to verify exactly when and by whom a change was cleared.

35%

of construction project
hours wasted on
administrative tasks
and data hunting.

\$31B

lost annually in the U.S.
to **rework caused by**
poor project data and
miscommunication.

52%

of construction rework
traces directly to
outdated or missing
documents in the field.

DISCOVERY

Field Execution. “If an inspector questions a modification on-site, how fast can your superintendent pull up the signed change order?”

Project Handover. “How many manual hours are spent chasing down sub-contractor documents to compile the final as-built package?”

Silo Sprawl. “When field data sits in external project tools or local drives, how do your operations and legal teams ensure visibility?”

OBJECTIONS

Objection — “We already use Procore.”

Procore manages active field execution. M-Files secures the long-term enterprise layer: governing contracts, compliance records, and litigation-grade histories across all historical jobs.

Objection — “Our field subcontractors won’t adopt it.”

Subs don't have to. Information ingests silently via automated email scraping and simple portals, keeping third-party user friction at zero.

TARGET PERSONAS

VP’s of Operations

Need to plug margin leakage, mitigate risk, and protect tight delivery schedules.

Project Managers

Focused on halting version chaos on the floor and clearing submittal bottlenecks.

Risk & Compliance

Require bulletproof document traceability to neutralize closeout claims litigation.